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January 5, 2018

**FOR IMMEDIATE RELEASE**

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**IDI COMPLETES FIRST OF TWO BUILDINGS AT THE ENCLAVE IN CITY OF FAIRFAX**

**Luxury Condominium Community 85% Pre-Sold**



***Photo courtesy of The IDI Group***

**City of Fairfax, Va.**  – The IDI Group Companies have completed construction of the first luxury condominium building at The Enclave, with the second building slated for completion later this month. With 85 percent of The Enclave’s homes sold prior to the building’s completion, purchasers of residences in the first 40-unit building have now begun moving into their new homes, according to IDI Vice President and Senior Project Manager Patrick J. Rhodes.

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“It’s a classic IDI tale of being in the right place at the right time with the right product,” said Rhodes. “There hasn’t been a community like The Enclave in the city of Fairfax, and we’ve had phenomenal response. Our spectacular, spacious floor plans live like single-family homes without any of the hassles of single family homeownership,” he continued. “When you combine that with this location, which is simultaneously in the thick of things and nestled into a serene, wooded setting, you can understand why the community is so appealing for people looking to simplify from their larger home lifestyle.” The project is IDI’s first in the City of Fairfax after developing throughout the region for more than 42 years.

The Enclave’s Fairfax location is clearly a winning one, based to information compiled by McWilliams Ballard of Alexandria, Va., who is handling sales and marketing for the community. “There’s something so special about this community,” said Sales Director Andria Garbis. “In addition to being the right place and the right time for such a variety of buyers, the flow of the floor plans and the custom finishes have been met with a great deal of enthusiasm,” she added. In fact, an average one of every 14 visitors to The Enclave has chosen to purchase, well above the average in the DC suburbs, and the community has consistently outpaced its competition.

The Enclave is being built in two 40-unit phases, with completion of the entire community anticipated by early 2018. Available homes include two-bedroom, two-bedroom plus den and three-bedroom homes, including a variety of different models, with prices now ranging from the upper $400,000s to $600,000. The on-site amenities include a beautifully appointed club room, lobbies with lounge seating, fitness center, landscaped outdoor spaces that include a fire pit and seating, grilling area and available garage parking.

The City of Fairfax offers numerous additional amenities to residents of The Enclave, including: the adjacent Army Navy Country Club; the Dunn Loring/Merrifield station and Vienna/Fairfax- GMU Metro stations; several nearby parks and trails such as, Daniels Run Park, Thaiss Memorial Park, and Van Dyck Park. Many other amenities are available nearby, including: Eakin Community Park, Lake Fairfax Park, and Van Dyck Park; the shops and restaurants of the Mosaic District; nearby Tysons Corner; “Scout on the Circle” center within walking distance and Giant Food on-site; as well as everything Washington, D.C. has to offer

The Enclave was designed by Heffner Architects, based in Alexandria, Va. John A. Moriarty & Associates of Arlington, Va. is the general contractor. Construction financing has been provided by Sandy Spring Bank.

Since 1975, IDI has been recognized as the premier developer of condominiums in the Washington, D.C. metropolitan area. The IDI portfolio includes more than 14,000

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condominium homes in 28 different communities. IDI and its communities have earned

dozens of industry awards for design, construction, management, communications and customer satisfaction, including J.D. Power & Associates and Finest for Family Living awards.

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